

# Exhibit 11



August 6, 2013

Lee Saunders  
President

Laura Reyes  
Secretary-Treasurer

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Chicago, IL

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San Juan, PR

David Warrick  
Indianapolis, IN

Jeanette D. Wynn  
Tallahassee, FL

Mr. Evan Miller  
Jones Day  
51 Louisiana Av, NW  
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Via Email: [emiller@jonesday.com](mailto:emiller@jonesday.com)

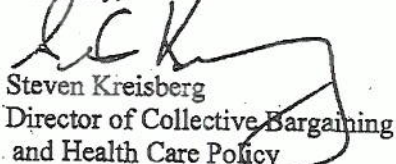
Dear Mr. Miller:

On August 2, 2013 you convened a meeting among local city union representatives to convey, in your capacity as a representative of the City of Detroit, an "Active Employee Health Insurance Proposal." During that meeting, you specifically advised those of us in attendance that the meeting was not a "negotiation" but you requested "feedback" on the proposal. At the meeting, it was brought to your attention that the City of Detroit Coalition Unions (CDCU), led by AFSCME Council 25 Assistant to the President Ed McNeil, had engaged in health benefit negotiations in 2011-12 and had achieved an agreement with the city for health care concessions valued at \$60 million annually (at that time). That agreement was never implemented.

In accordance with Michigan Public Employment Relations Act (MERA), MCL 423.201 et seq., AFSCME Council 25, on behalf of the CDCU, hereby demands bargaining in good faith on the City's August 2 health insurance proposal. We see no exemption under Chapter 9 of the bankruptcy code or the Emergency Financial Manager law (Public Act 436) from the City's duty to bargain in good faith with the exclusive representatives of city employees over terms and conditions of employment.

Ms. Samantha Woo from Jones Day has contacted Mr. McNeil to schedule a meeting with him, yourself and Brian West Easterly to discuss active employee health benefits. Attached for your reference is a summary of the CDCU proposal, including cost savings estimates, from the previous negotiations. We suggest we convene a meeting between you and Ed McNeil who will be accompanied by Richard Mack, on August 13, 2013 at 2:00 p.m. to discuss this matter. Msrs. McNeil and Mack were the CDCU's lead negotiators in 2011-12. Please respond to the undersigned at (202) 429-1237 or [skreisberg@afscme.org](mailto:skreisberg@afscme.org) or to Ed McNeil at (313)964-1711 or [emcneil@miafscme.org](mailto:emcneil@miafscme.org).

Sincerely,

  
Steven Kreisberg  
Director of Collective Bargaining  
and Health Care Policy

SK/gm

**American Federation of State, County and Municipal Employees, AFL-CIO**

TEL (202) 429-1000 FAX (202) 429-1293 TDD (202) 659-0446 WEB [www.afscme.org](http://www.afscme.org) 1625 L Street, NW, Washington, DC 20036-5687

DRAFT -- SUBJECT TO CHANGE

**EXHIBIT A**  
**MEDICAL CONCESSIONS**

		Union	Management <sup>1</sup>
<u>PPO plan:</u>			
Employee premium contribution	20% for all plans	\$ 8,100,000	\$ 8,100,000
Plan deductible	\$250/\$500	\$ 10,310,000	\$ 10,310,000
Insurance maximum	\$1,000/\$2,000	\$ 9,006,000	\$ -
Insurance maximum	\$1,500/\$3,000	\$ -	\$ 9,480,000
Office visit & urgent care co-pay	\$15	\$ 656,667	\$ -
Office visit & urgent care co-pay	\$25	\$ -	\$ 1,970,000
Emergency room co-pay	\$100	\$ -	\$ 610,000
Hospital co-pay	\$100	\$ -	\$ 520,000
Rx drugs - CVS Caremark plan		\$ 28,175,445	\$ -
Rx drugs - 3 tier co-pay structure	\$5/\$15/\$30	\$ -	\$ -
Rx drugs - 3 tier co-pay structure	\$10/\$20/\$30	\$ -	\$ 10,500,000
Rx drugs - Pharmacy Initiatives		\$ -	\$ 11,000,000
<u>HMO plan:</u>			
Health Alliance Plan changes <sup>2</sup>	various	\$ -	\$ 3,715,000
<u>Other changes:</u>			
Eliminate BCN		\$ 2,950,000	\$ 3,100,000
Eliminate Total Health		\$ -	\$ 900,000
Eliminate US Health		\$ 1,190,000	\$ 1,190,000
Dental - convert all plans to Dencap		\$ -	\$ 1,215,000
Dental/Vision employee contribution	20% for all plans	\$ -	\$ 2,977,000
Adjustment for Weiler class retirees	45% of retirees	\$ -	\$ (16,527,924)
<b>Total savings</b>		<b>\$ 60,388,112</b>	<b>\$ 49,059,076</b>
<u>Incremental changes to reach \$60m target:</u>			
Plan deductible (PPO)	\$750/\$1500	\$ -	\$ 3,744,633
Insurance maximum (PPO)	\$2,500/\$5,000	\$ -	\$ 3,744,633
Health Alliance Plan changes <sup>3</sup>	various	\$ -	\$ 2,436,750
Other			\$ 1,014,907
<b>Total savings including incremental savings</b>		<b>\$ 60,388,112</b>	<b>\$ 60,000,000</b>

**Notes:**

1. Management estimate assumes PPO plan changes are underwritten by BCBS
2. Savings from HAP changes assumes \$250 ded, 20% co-ins, \$1,500 co-ins max, \$1,750 OOP max, \$25 OV, \$75 ER, \$25 UC, Rx \$10/\$20/\$30
3. Incremental savings from HAP changes assumes \$750 ded, 20% co-ins, \$2,500 co-ins max, \$3,250 OOP max, \$25 OV, \$75 ER, \$25 UC, Rx \$10/\$20/\$30